



# BUYER REPRESENTATION AGREEMENT CHECKLIST

## UNDERSTANDING THE AGREEMENT

- I understand what a (BRA) is
- I know who my agent is representing.
- I've asked questions about anything unclear

Other: \_\_\_\_\_  
\_\_\_\_\_

## KEY DETAILS TO REVIEW

- Agreement **start** and **end** date
- Geographic area covered
- Type of properties included
- Exclusivity terms

## COMMISSION & COSTS (IMPORTANT)

- I understand how my agent is compensated
- In most cases, the **seller** pays the commision
- I may be responsible for commission in certain cases (ex: private sale)
- I have discussed any potential costs with my agent
- I feel confident about how compensation works.

### GOOD TO KNOW:

*in most real estate transactions, the seller pays the commission for both agents. However, if you purchase a property that is not listed on MLS (such as a private sale), there may be a commission responsibility. Your agent will always explain this before you move forward.*

## AGENT RESPONSIBILITIES

- My agent will act in my best interest
- My agent will provide guidance & advice
- My agent will negotiate on my behalf
- My agent will communicate openly & honestly

## BUYER RESPONSIBILITIES

- I will work exclusively with my agent/team
- I will communicate openly and honestly
- My agent will negotiate on my behalf

## BEFORE SIGNING

- I Feel comfortable with the Agreement terms
- I've had all my questions answered
- I'm confident moving forward

  
**TEAM KING**

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