Buyer Representation Agreement Checklist

UNDERSTANDING THE AGREEMENT

- ⬜ I understand what a (BRA) is
- ⬜ I know who my agent is representing.
- ⬜ I've asked questions about anything unclear

- ⬜ Other: _____
  _____

KEY DETAILS TO REVIEW

- ⬜ Agreement **start** and **end** date
- ⬜ Geographic area covered
- ⬜ Type of properties included
- ⬜ Exclusivity terms

COMMISSION & COSTS (IMPORTANT)

- ⬜ I understand how my agent is compensated
- ⬜ In most cases, the **seller** pays the commisison
- ⬜ I may be responsible for commission in certain cases (ex: private sale)
- ⬜ I have discussed any potential costs with my agent
- ⬜ I feel confident about how compensation works.

AGENT RESPONSIBILITIES

- ⬜ My agent will act in my best interest
- ⬜ My agent will provide guidance & advice
- ⬜ My agent will negotiate on my behalf
- ⬜ My agent will communicate openly & honestly

BUYER RESPONSIBILITIES

- ⬜ I will work exclusively with my agent/team
- ⬜ I will communicate openly and honestly
- ⬜ My agent will negotiate on my behalf

BEFORE SIGNING

- ⬜ I Feel comfortable with the Agreement terms
- ⬜ I've had all my questions answered
- ⬜ I'm confident moving forward

GOOD TO KNOW:
in most real estate transactions, the seller pays the commission for both agents. However, if you purchase a property that is not listed on MLS (such as a private sale), there may be a commission responsibility. Your agent will always explain this before you move forward.

TEAM KING
YOU DESERVE A CASTLE

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